



EDIFYING THE POSITION SCRIPT

Jade or Pearl: “This individual has been promoted to one of the first positions in the company by following the Greatest Version of You program that ensures success. We are so fortunate to have him/her here to teach us how we can do the same thing. □ Let me introduce Jade/Pearl Mr./ Mrs. _____.”

Sapphire: “Not only has this individual been successful by being promoted to a leadership position in the company, but he/she has mentored and assisted others in succeeding as well. Part-time he/she is able to make what most of us earn in our full-time careers! Let me introduce Sapphire □ Mr./Mrs. _____ who will teach us how we can do the same.”

Diamond: “This individual is a leader’s leader! He/she has earned a position within Kyäni where his/her monthly income parallels what most people make in year! He/she has stepped up within the compensation plan and now mentors others to succeed within the Greatest Version of You program! He/she is here to teach us how we can have options and choices financially. He/she is a living example of how Kyäni works. Please let me introduce Diamond Mr./Mrs. _____.”

Blue Diamond and Above: “The individual we are privileged to hear from today has earned one of the top positions with Kyäni! Blue Diamonds have been documented to be in the top 1/2 of 1% of highest wage earners in the world. They are hand picked to expand and develop the next wave of leaders and teams nationally and internationally with Kyäni. With companies as large as this, we are lucky to have some time with his/her experience and knowledge to teach us all that Kyäni has to offer. Please let me introduce Blue Diamond Mr./Mrs. _____.”