



RULE OF FIVE

Train

Events, reading, conference calls, listen to an audio book, Dr. call, Kyäni Corporate call, GVOY call, call your upline, watch a Kyäni video

Suggested Tools

- 15 Irrefutable Laws of Growth by John C. Maxwell
- Read books by John C. Maxwell, Jim Rohn, and Dale Carnegie

Network

Networking events, reconnect with someone, meet someone new, strengthen an existing relationship, leverage a referral, social media

Suggested Tools

- Never Eat Alone by Keith Ferrazzi
- How to Win Friends and Influence People by Dale Carnegie

Share

Share product, tools, brochures, story/testimonial, business plan, excitement, website

Suggested Tools

- 7 Day-Trial Pack/Samples
- Kyäni Overview Brochure
- www.greatestversionofyou.com
- Becoming a Person of Influence by John C. Maxwell

Support

3-way calls, weekly meetings, training events, conference calls, make copies, set up chairs, give a testimonial at an event, give a ride to a meeting, lend out product, encourage other distributors

Suggested Tools

- Failing Forward by John C. Maxwell
- The Mary Kay Way by Mary Kay Ash
- The Giving Tree by Shel Silverstein

Review Your Why

Review dream board, talk about your vision with your spouse/significant other, talk to your upline/downline, create and read a daily motto, pray, listen to a song that inspires you, watch Kyäni events videos to see people getting promoted, create a personal message on your phone and listen to it every day

- Create and Review Your Dream Board
- Good to Great by Jim Collins