



## **INVITING CLOSE, PERSONAL FRIENDS**

You relationships with close, personal friends can be approached directly.

- “I’ve come across something you need to look at.”
- “Trust me / love me / respect me enough to look at this.”
- “I need your help. Please come and take a look at this with me.”
- “You owe me. Come look at this opportunity. You’ll thank me for it later.”
- “I found a way to be paid by the next trillion-dollar industry. You have to come and see this.”
- “I found a way for us to work together. When is the soonest we can get together?”
- “Can you do me a huge favor? Come look at this opportunity with me.”
- “What are you doing at (date and time)? I’m picking you up and taking you to see something. Can I count on you? You will thank me later.”

## **WHEN THEY WANT MORE DETAILS...**

- “Do you trust me?”
- “Just trust me.”
- “That is a great question. I know it will be answered tonight. Can I count you in?”
- “There is a successful distributor that will be there tonight. You have to hear his/her story. It will all make sense when you see it.”
- “With the economy the way it is, it is time for us to take control of our lives. This opportunity is real. It allows us to help other people and become financially free by doing so.”
- “This is a great opportunity to help other people. Let’s work it together.”